

Asia: Renewable Energy

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Secured equity rights in excess of 400 MW hydro projects in Indonesia, Vietnam and China.

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Due diligence in over 3000 MW hydro and wind prospects across Asia.

Asia Logistics Services Provider

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Identified good business prospects in India, Thailand, Cambodia, Indonesia and Vietnam,

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Introduced a business opportunity to secure concessions in strategic rail and port infrastructure assets in Cambodia.

Vietnam Business Startup

- Successful start-up of environmental management and equipment trading business in Vietnam

- Secured contract to build 4 high-speed patrol boats for Vietnamese Customs.

Australia      Leading Oil/Gas Operator in Australia

- Achieved consistent cost reduction (10-20%) in major contract values.

- Lifted department performance against international benchmarks from lowest 25% to median level (50%) as assessed by independent consultants.

- Initiated a comprehensive e Procurement plan as company's business-to-business (B2B) strategy.

Australia      Gas Utility Market

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Tender for a US Utilities company in co-generation projects in Australia.

