

Australia: RAN Frigate Program

- Negotiated with sub-contractors and secured significant cost reduction that was fundamental in securing total contract.



- Participated in final negotiations with Commonwealth Client in achieving incremental profit margin
- Successfully mobilised the administration and project control functions for all contracts and procurement from very low resource base, within 6 months.
- Established best practice and ISO accredited project systems to CS2 defense standards

Australia RAN Minehunter Program

- Provided strategic advice to Client in successfully tendering for RAN Ship Program.