

The range of services includes:

### **Representation**

- Represent international companies in the region
- Provide senior managers and human capital/resources for companies and projects.
- Provide interim CEO, Commercial and Project Managers.

### **Consultancy**

- Develop business plans for entry into S.E Asian market place
- Conduct due diligence and risk assessment on prospective countries, infrastructure projects and potential joint venture partners
- Conduct technical review and assist in project mobilisation and management
- Provide commercial analysis for new infrastructure businesses in Asia
- Provide project management personnel and advisors
- Conduct supply chain and integrated logistics consultancy services

## Business Development

- Identify suitable projects that meet the customers commercial and technical parameters
- Introduce and conduct Prefeasibility (Feed) studies to prove commerciality of infra-structure projects

- Broker infrastructure investments between in-country sponsors and international partners and investors
- Negotiate commercial conditions with alliance partners and stakeholders
- Develop, negotiate and manage strategic alliances with international and local service providers
- Provide solutions for low country sourcing from Asia and setup where necessary suitable businesses and alliances for the implementation of these services,
- Set up integrated logistics and procurement operations
- Develop integrated oil/gas upstream and downstream solutions

